



Minutes of the Aldershot and Farnham Hockey Club AGM

Date: Thursday 6th July

Venue: Clubhouse

Agenda:

Welcome

Apologies

Mins of last meeting

Chairman's Season Report

Treasurer's Report

Club Caps and Jnrs rpts

Elections: Senior Officer Roles

Committee Roles

*Captains & Non committee / support roles to be taken by elected committee
(Team captains to be arranged by Ladies and Men's Club Captains.)*

Agenda items

Strategy Update

Membership & Fees

AOB

In attendance:

Chris Edwards (CE)
Ian Metcalffe (IM)
Sue Haworth-Edwards (SH-E)
Charis Coke (CC)
Paul Lemmy Hales (PLH)
Rory Cameron (RC)
Philip Ward (PW)
James Elliot (JE)
Peter Smyth (PS)
Malcolm Turner (MT)
Kevin McCafferty (KM)
Gillian Lamb (GL)

Suzie King (SK)
Cassie Smith (CS)
Louise Laws (LL)
David James (DJ)
Sarah Oates (SO)
Jamie Weston (JW)
Chris Kinal (CK)
Andrew Frost (AF)
Aimee Ward (AW)
Charlotte Clive (CC)
Mark Smith (MS)
Debbie Ridger (DR)

James Humphreys (JH)
Mark Edgeley (ME)
Jo Taylor (JT)
Gemma Badger (GB)
Mark Boulle (MB)
Emily Desmond (ED)
Chris Milstead (CM)
Emma Porter (EP)
Nigel Oates (NO)

Apologies:

*Louise Stanley (LS)
Andrew Chadwick (AC)
Brett Smith (BS)
Elena Reggler (ER)
Emma Skelding (ES)
Simon Cryer (SC)
Amanda Watson (AW)
Nick Fielding (NF)
Thomas Davey (TD)
C Cole (CC)
James Puddicombe (JP)*

CE opened the meeting at 20:00hrs, welcoming all and thanking all for attending.

Comments were invited from all present regarding minutes of last years AGM. No comments forthcoming and all agreed that minutes were a true record.



AFHC Chairmans Report 2022/23 Season (CE):

Another season goes by and again we reflect on where we are as a club.

Personally, when looking back this past year I feel we have reasons to be positive about the club and what we have achieved, but there are areas that we fell short in delivery to the members which need addressing.

Focusing firstly with the positives;

- We wouldn't be able to deliver hockey to our members without the effort of our committee. They put in many unseen hours away from the pitch to ensure we have the pitches to play on, the squads to play with, the league entries and fixtures to take part in, that we all pay & collect fees and arrange the coaches and volunteers to support matches, training & festivals. Hockey is no longer a September to March sport, it is annual and the level of activity away from the pitch is ever more so emphasised in the close season, with plans for the future being reviewed and progressed. So thank-you committee.
- Club hockey historically and continues to be judged on how your senior teams do. With that it is great to see that both our Ladies 1st XI and Mens 1st XI will continue to play in the highest league in South East region.
 - The ladies ensuring they kept the regional status with an impressive 14 match run from mid-November only losing 3 times, showing what is possible with the renewed belief in the squad and environment they are playing in.
 - Our men, in their first season playing at this level, finished 4th in the league – proving themselves against National League clubs on a weekly basis and holding their own and also winning.
- We saw promotions across 3 other senior teams (Mens 3, Ladies 5 & 6) and showing we are creating depth in where we play our senior games. And sides promoted in prior years saw them consolidate in their new leagues.
- We reverted this year to playing more of our junior games back into Hampshire. This saw more regular matches, less travel and good competition with more local clubs . We still have some age-group hockey in South East area but the success of Hampshire at Junior Hockey is focusing our attention to look at aligning this going forward.
- A number of our juniors this year have also gone on to represent the county, region and also performance centres, showing that from a foundation of hockey at Aldershot & Farnham we can give our juniors a pathway for their hockey career.
- Dedicated, qualified, paid coaches for our senior teams; nominated coaching representatives across our adult club sides; volunteer coaches across youth age groups and this year introduced specialist GK coaching

It is always easy to laud the good things going on, and we should as sometimes we don't do it enough certainly externally and we should be proud of what we do.

However, to ensure we maintain a balanced view, there are areas that should be called out as this need to be addressed;

- Coaching – as mentioned we are fortunate that we do have a number of coaches that delivery our hockey programme. However we do need more support and we have started to look to recruit, advertising and assessing the demand we have. We are aware this had an impact on certain teams and age group squads and when you are delivering a “product” we need to ensure it’s the best product it can be – and an area that its high priority to address.
- Decline in members – given that hockey was one of the first sports to return from COVID and we had huge take up and are now 2 full seasons past, unfortunately this has not continued, and we have seen declines in our member base. This year alone we have lost 1.5 Mens team, and a squads across multiple age groups. This may be due to the “Product” offering but also as you will see from the financials has impacted us again this year. We have used the funds that we were grateful to receive during COVID from Rushmoor, but this its not available now and as such we are making changes that ensure we can provide hockey for all, and remove some loss leaders that have not enabled us to grow our base.
- Volunteers – we are in the main a volunteer club and these volunteers are a critical part of our club. They may be a committee member, a umpire, a captain, a team admin, a coach , a match day driver, newsletter editor – yet we need to engage more with our members as it is the same faces (and there are fewer of them) and we need more help.

These are a few of areas that we know we need to address to ensure we continue to build as a club and be as successful going forward as we have been over the past years.

It is because of this, and with the members input as well from the surveys held during the season (October/November) that the existing committee has put lot of effort in reviewing our development plan towards the end of the season and post.

We have a development plan as part of our Club First requirements, which is very detailed and held on our club website for all to see. Even though its detailed we felt we needed to refine this to ensure that we have clear defined strategies that we continue to work through in the coming season and beyond – and I will leave this for Mark to share this with you shortly.

So to look back, I do feel we are doing well as a club but I do think we can do better and address some of the areas I called out, but my biggest takeaway from this year is we need more support club wide and I ask that as a members club we think how we can do that and I hope with the renewed focus on the development this will help.

Finally just would like to share my thanks to all that all members because whilst it is challenging at times it is still enjoyable both on and off the pitch in leading the club.

CE invited questions from the floor. NO questions were forthcoming.



AFHC Treasurers Report 2022/23 Season (ER):

ER had submitted the report in her advance due to her absence:

Thank you to the committee, team captains and club members for all their help and support to the club this year. We finished the season with a negative income figure of £10,999.59.

Income

Income from membership was down by £3,500.

Unfortunately, we did not run the 100 Club which last year raised £995.

We have run the sponsorship initiative again this year and £15,250 was secured. Thank you to all of them for their continued support.

Our end of season events, the Juniors BBQ and Dinner Dance, were to bring the club together socially and give something back to the members rather than raise funds, hence the £1,260 cost to the club.

Expenditure

Pitch costs decreased slightly this year despite the extra charge from Army Astro for the floodlights due to rising electricity costs.

Umpires costs were twice as much as last year at £3,291.

Coaching expenses decreased by £6,000 largely due to the reduced cost in Ladies 1s coaching.

Items in the Uncategorised Expenditure include gas for the BBQ and a lottery licence.

Balance Sheet

Cash balance held by the club as of 31st May 2022 is £69,944 and there are accounts receivable of £1,250.

Balance owed from members is £2,721 and £1772 is held in credit for members.

Full financial statements are attached at the foot of these minutes.

CE invited questions from the floor about the accounts.

PLH asked what was being done to clear debtors. As Memberships Sec SK explained that detailed record are kept and she had been chasing debtors relentlessly. A policy of no pay no play had been introduced. This policy had been received well by all present. CE also explained that SK and he were working with JP (webmaster) to highlight debtors / make them unavailable for selection on the database.

CK asked how would the increase in pitch fees impact the finances. GL explained that actually there would be minimal impact as pitch bookings were being managed better.

CK enquired how could we either save money or raise more money. CE explained that we are looking at alternative sources of funding as we cannot expect it all to come from members especially in the current cost of living crises.

MT asked what was happening about the new pitch(es) and our aspiration to have our own pitches. ME explained that this was still very much an aspiration, there being a dedicated Exec Cttee member for this issue. ME explained that this would be covered in more depth in the Dev Plan report to follow.

MT suggested that if we increased our membership we would increase our revenue. CE reiterated that that we are constantly researching grants and funding that might be available and we cannot expect it all to come from members.

There being no further questions on the accounts CE proposed that they were accepted.

CK Approved and CM seconded. Accounts accepted.



AFHC Club Captains and Juniors Reports 2022/23 Season

AFHC Ladies Report 2022/23 (ED):

Another great year of hockey for the Ladies teams, with six full sides out every week, a fantastic achievement. The end of this season saw mixed results. The Ladies 1 had an awesome second half of the season continuing to work hard with new coach Matt, and maintain their place in South East Prem, leaving them in a great place to build for next season. The 2s saw a new coach in Eds and captain with Cassie. Great team spirit, with a fab mix of youth and senior experienced players. We're excited to see what the team can achieve next season.

Ladies 3s and 4s both had challenging seasons with lots of change in personnel but some excellent hockey was played and promising seasons ahead, with lots of room for development and fun. A massive thanks to Carol and Rosie for leading these sides, great captains who will be sorely missed next year.

The 5s kicked off the season with their sights set on promotion. Expertly led by Dave and Charis they did just that! The team battled hard in a couple of tough matches, but results followed as they adapted to each new challenge with great team spirit and determination.

The brand new 6s team, coached by Malcom and brilliantly led by Jo in her first season as captain, saw a fun and competitive season, rewarded by also achieving promotion! It was great to see this new team develop with enthusiasm and determination all year. Awesome to see our juniors starting in these teams, beginning their adult hockey careers and being nurtured into fantastic hockey players.

Congratulations everyone! Finally, a big thanks to all our players, coaches, captains, spectators, parents and volunteers! We wouldn't be able to achieve these results and get teams out week on week without you. If anyone is interested in captaining, coaching or supporting a team please let us know.

AFHC Mens Report 2022/23 (JH):

The 2022 – 2023 season was a good one for AFHC Men's section,

The Men's 1's finished in a fantastic 4th place within the highest league they have ever been in, the Men's 3rd have also been promoted into the highest league standing they have played in from next season onwards, they are now firmly on the coat tails of the 2's just one league behind. All other men's teams did a great job and secured their places within their respective leagues for the coming season.

A big thank you to all of the individuals that Captained last year, we wouldn't be able to run the men's section without you putting in the help and support you have. A special mention to Chris King and Will Damerell who are standing down this year, thanks again for the help. If anyone would like to discuss these roles for next year, please feel free to reach out.

Notable mentions for end of season awards as below, well done to everyone.

Club Player of the season - Daan Baron / Mens 2's POS - Luke Upshon / Mens 3's POS - Jay Bibby / Mens 4's POS - Roy Lawler / Mens 5's POS - George Wright / Mens 6's POS - Will Holden / Young POS - Connor Wilkinson / Most Improved POS - Pete Smyth

2022/23

Minis (Hampshire)

- Two mixed U8 teams
- Three/Four mixed U10 teams

U12s (Hampshire)

- Two girls' teams
- 1 boys' team

U14s (South East)

- Two girls' teams
- 1 boys' team

U16s (South East)

- Two girls' teams

Season statistics

- 225 junior training sessions (MinisElite)
- 275 coaching hours delivered
- 98 competitive matches played
- 50 academy and elite sessions delivered by Ian Jennings
- 15 volunteer coaches supported by rota of first XII players
- Fielded 10 teams at U12 and above
- Hosted 6 different tournaments
- Top two finishes in both U14 and U16 girls Tier 3 leagues
- U12 boys finished 3^d (of 8) in Hampshire league div 2
- U12 girls finished 4^h (of 8) in Hampshire league div 2

CE invited comments / questions from the floor for Mens, Ladies and Jnrs reports:

BS asked if there were any plans to introduce and girls Cannons Team. ED explained that this was being looked into at the moment.

JE enquired if as a club we would be able to pay for more coaches across the teams. JH explained this was not financially viable at the moment but was always a consideration.

PS suggested that Snr squad members could be more involved in Jnrs coaching. CE agreed it would help and thanked those who already did so.

PW queried if the pitch costs are being wasted if not many turn up to training? CE explained that we try to cover pitch costs through membership fees but certainly we could look at the mix of who is turning up to trg regularly.

MT revisited PW point - are we wasting money if only small numbers show up to trg? There followed a general where discussion about how to address this. Exec Cttee to consider.



Election of Executive Committee Officers, Management Committee and Other Roles 2022/23 Season:

Executive Committee	Nominee	Proposer	Seconded	AGM Vote of approval?
Chairman	Chris Edwards (CE)	Mark Edgley	Mark Smyth	Yes
Vice Chairman	Mark Edgley (ME)	Chris Edwards	Gillian Lamb	Yes
Youth Chairman	Gillian Lamb (GL)	Sarah Oates	Chris Milstead	Yes
Secretary	Sue Haworth-Edwards (SH-E)	Suzie King	Charis Coke	Yes
Treasurer	Elena Reggler (ER)	Chris Edwards	Emily Desmond	Yes
Men's Club Captain	James Humphries (JH)	Paul Lemmy Hales	Peter Smyth	Yes
Ladies Club Captain	Emily Desmond (ED)	Charis Coke	Sarah Oates	Yes
Management Committee				
Fixtures Secretary	TBA			
Membership Secretary	Suzie King (SK)	Mark Edgley	Paul Lemmy Hales	Yes
Welfare Officer/ Team Lead	Jo Taylor (JT) <i>TBC</i>			
Deputy welfare	Sarah Oates (SO)	Emily Desmond	Gillian Lamb	Yes
Other Committee Posts (non voting)				
Umpire Liaison Officer	Nick Fielding (NF)	Chris Edwards	Suzie King	Yes
Club Development Coordinator	Mark Edgley (ME)	James Elliot	Sarah Oates	Yes
IT & Webmaster	James Puddicombe (JP)			
Pub, Social, Media & Comms	TBA			



Club Development Plan and Strategy Update 2022/23 Season (ME):

NB: The development plan was discussed at length during the AGM and the below image reflects the modifications following these discussions:-



CLUB STRATEGY

KEY FOCUS AREAS TO SUSTAIN & GROW OUR CLUB

"TO BE THE LEADING HOCKEY CLUB ACTIVELY ENGAGED WITHIN OUR COMMUNITY DELIVERING SOCIAL ENJOYABLE AND

COMPETITIVE HOCKEY ACROSS ALL AGES & ABILITIES, WHILST NURTURING DEVELOPING TALENT"

PLAYING PROGRAM	TALENT DEVELOPMENT	COMMUNITY & ENGAGEMENT	FACILITIES & EQUIPMENT
Establish our 1 st XI Teams in the National League and ensure the delivery of social & competitive hockey across all other standards, offering opportunities for all stages of a player's career.	Deliver a clear player pathway from Youth to Adult Hockey with a consistent coaching thread & succession throughout	Be recognised as a leading contributor within our community providing coaching, outreach and social interaction opportunities	Achieve our long term ambition of a multi-pitch facility with our own clubhouse alongside, driving our "One Club" ethos
ADULT & SENIORS	COACHING	COMMUNITY OUTREACH	PITCHES
YOUTH	ELITE TALENT PATHWAY	SOCIAL & PUBLICITY	CLUBHOUSE
UMPIRING	VOLUNTEERS	SPONSORSHIP & FUNDRAISING	KIT & EQUIPMENT
CLUB MANAGEMENT Ensure the optimum structures; resources and processes are in place to sustain & develop our club today, tomorrow and always (GOVERNANCE; ORGANISATION; FINANCE & POLICIES)			



- This season has been about reviewing and taking our Development Plan into a consolidated & focused approach based on our key priorities as a club.
 - From your feedback (surveys earlier in the season)
 - Committee Input
 - England Hockey Development Team
 - 1st XI Coaching Teams
- Our Development Plan has now been refined to a single summary page – concise and focused and easy to articulate where we are heading as a club – behind this are the detailed commitments & actions which will be made available through our website ready for season 2023/2024 once validated by your newly elected committee.
- This development plan is a key component in building our "Value Proposition" within the local community – to gain/build support on our longer term aspirations.

What does it mean?

- As a committee we now focus our discussions on these areas to ensure progress – the development plan is no longer a 'topic' – it's simply what we do.
- Four key areas – Playing Program; Talent Development; Community & Engagement; Facilities & Equipment which are all underpinned by our Club Management. These are summarised high-level

within this review for your information; however the full updated Development Plan will be made available through our website ready for season 2023/2024 commencement:-

Playing Program

- Key change is to explicitly commit as a club to securing National League status for our 1st XI sides.
- This is not just an idea – the decision to endorse this as a club has involved many discussions and proposals with our 1st XI coaching teams; Club Captains and Exec committee.
- As a club we do not want to just become a ‘one season wonder’ – we want to ensure we have in place the resources; structure and platform to get there and stay there.
- It’s also a balance, as we recognise, we are a ‘club for all’ regardless of ability and we need to ensure we are able to provide the needed investment to achieve 1st XI success whilst sustaining and improving on our core offering – competitive & social hockey for all with opportunity across all ages and abilities.

So, what’s different?

- Currently working to align on which teams are formally recognised as ‘development’ sides within our adult section as this has different implications with the league.
- Continuing with existing adult teams numbers into next season
- Considering moving of U14/U16 teams from South East to South Central which seems a more reliable set-up and has a greater number of T3 teams for U14/U16 girls (and the equivalent to today for boys)
- Focus on how we grow and expand our umpiring provision within the club, which on the whole is recognised as some of the best umpires in the leagues within which we play – we need to sustain and grow this.

Talent Development

- Key focus here is about opportunity for those players who want / have the ability to progress through teams, be it adult squads or from the youth set.
- To do this we need sufficient coaches to be able to identify and nurture key talent.
- We offer an expansive coaching set up across all levels within our youth set-up, but we need to balance this with availability of suitable coaches and financial viability

So, what's different?

- Intent is to consolidate and expand our Youth Academy to ensure specialised coaching across hockey skills.
- We have appointed a Youth Development Officer (Matt) who will oversee all coaching activity on a Sunday and frequently attend Youth Matches
- Continuation of 1st XI Squads providing coaching support on a Sunday and the offer to put individuals through their formal coaching qualifications as applicable
- Volunteers: As you heard from the Chairman earlier, WE NEED MORE VOLUNTEERS – the club is expanding in terms of our offering, and we are reliant on the same faces. With circa 500 members across our adult/youth set-up (including parents) we need more support - we need our club members to help us spread the meaning of what being a member of a club is all about – it's a team sport and there is nothing quite like the 'sense of belonging' you get when you are part of a team / club.
- It doesn't need to be a full role – we simply need proactive help! – if you have an hour spare one day please reach out to us...there may be fliers that need collecting or a school that needs a visit to have some posters dropped off, or some internet searches for the best price hockey sticks etc – PLEASE PLEASE PLEASE spread the word and reach out if you have some capacity to support – you can contact any member of your AFHC Exec Committee

Community & Engagement

- This has to be at the fore of everything we do – we represent our community and to grow our membership base; to get sponsors/grants; to get support on applications we need to be visible and seen to be pivotal to our community.
- Liking or sharing a Facebook or twitter post is so so important, endorsing/using our sponsors – all these help us spread the message.

So, what's different?

- We are recommencing our school's outreach whereby we will be looking to get AFHC back into schools, delivering hockey (Matt will be taking up this role)
- We are increasing our community engagements:-
 - o Farnham Sports Council representatives
 - o Farnham Carnival (thanks to all those who attended)
 - o Potters Gate School Fayre to demo Hockey
- We are stepping up our fundraising efforts.
 - o Social events to help bolster club finances
 - o Continued push for sponsorship and enhanced focus to ensure our sponsors see/feel the benefit of sponsoring AFHC
 - o Lottery Licence means we can run our Community Raffle (holiday in Mauritius – thanks to Boule and Beachcomber tours)

- AFHC Banner stands to help promote our club.

Facilities & Equipment

- About 7 years ago, I was sat on this committee as Secretary, and we set ourselves an aspirational 10 year plan to have a dual pitch facility with a clubhouse alongside for our club. Active conversations continue to understand available opportunities, and at the appropriate time we will be able to update our members further - but we believe that plan remains an achievable ambition.
- It's very much what came first "the chicken or the egg" and in our case "a connected ONEClub community across all sections of the club or a "dual pitch facility with clubhouse"?!....well, in this case we very much need the former to achieve the latter which will then help transform our club again – BUT having two pitches and a clubhouse doesn't guarantee success or that we will suddenly have an army of volunteers – we need to earn that right.

WHY? – because any new facility requires community support; funding and endorsement. To achieve that we need a really robust value proposition which is being delivered and sustained – we will NOT be the club that attains new facilities and then struggles to survive!

So, what's different?

- Our engagements with available 'spaces' have stepped up again this season, these conversations however are typically a slow burner but our ambition remains.
- We continue to invest in our existing infrastructure and equipment – GK Kit; Training Aids; New Club Kit etc.

Club Management

- We continue to review & challenge ourselves to ensure we have the optimum structure; constitution; resources and infrastructure to make us an attractive club to all – but this again comes back to our plea today (and please spread this message amongst your teammates) – we need MORE SUPPORT
- Please be proactive in your volunteering – if you have some capacity or a skill you can offer, please reach out to one of your Exec Committee Team
- Please spread the word with your teammates and parents associated with the club – PLEASE OFFER YOUR TIME WHERE YOU CAN (you don't always need to know anything about Hockey – there's other skills needed!!!)

CE invited comments / questions from the floor:

There was a lively discussion to which most present contributed:

BS (in his absence) had previously submitted a question: will the club consider shared coaching sessions (for coaches) for us to share consistent coaching thread down through the club, particularly the link between ladies and girls junior section? Would this help with juniors transition into ladies section? ME

agreed that this would reap rewards going forward and was to be encouraged. We also need to include Umpires.

JE asked how we could increase parental engagement. CE explained that when parents sign their children up they are asked to commit to some volunteering however he agreed that maybe we need to be more forceful in our approach on this issue.

LL explained that L1s have a rota that all payers have to sign up to regarding helping with Jnrs and this seems to work well.

RC asked about the possibility of having coaches and umpires course as we are generally short of these roles. CE explained that these are run on a relatively regular basis but no one turned up to the last one. ME urged all to spread the word far and wide about such courses and also the need for more volunteers.

MS suggested that perhaps we make more of championing those who do volunteer to encourage others.

MT suggested approaching 'on side' people and to consider some to join the Committee / Management team (without portfolio) so they can get a feel for what is involved and then maybe further down the line they would take on a role.

CC asked how do people volunteer. CE & ME asked that they contact anyone on the committee.

CM suggested publicising just how many man hours from volunteers it takes to run the club so people are aware.

DJ was heartened by the wealth of suggestions but emphasised that face to face contact often the best way to encourage people to come forward. He suggested a quick team mtg after each game.

GL explained how difficult it was with Jnrs as increasingly parents seemed to think they were paying for a service and so don't expect to engage or volunteer.

CK believed that we need to build a strong community club feel. Inviting everyone to become involved engendering a family ethos.

CC asked if there was a plan to tap into local Universities to encourage new members? She also asked if the club have a plan for wider diversity club membership? Should we have a Diversity Officer on the committee?

DJ asked if we should be re engaging players from old to see if they are going to re join (e.g. Uni leavers and returners).

PS asked about the volunteering requirement when you join up - would this put people off signing up?

SO felt that we do need to be careful regarding volunteers in regard to Umpires. As a club we have a solid reputation for good umpires which we need to maintain as we are all aware of the clubs with not so good umpires and the problems it leads too.

CE thanked all for their contribution to the discussion and explained that the comments were noted and will be considered.



Club Membership & Fees Update 2022/23 Season (CE):

CE explained that it was the Exec Cttee's proposal to leave match fees as they are but increase Membership fees by 5%. He opened the floor for discussion of said proposal:

MT asked if there was a budget and would this proposal get us to break even? CE confirmed that this was the case.

MT then queried if we should be looking to a profit in order to be saving for our aspirations (pitches).

There followed a lively discussion about fees to which most people contributed. There was a general feeling that we should increase fees more to bring in more revenue. CE explained that to bring in £10k we would need to increase fees by 20%. Is this acceptable in the current climate?

PS felt that we do need to be saving for future capital investment.

NO asked if we have enough data to be able to make such a decision. CE explained yes and analysis was on going and we are constantly looking at where costs can be cut (e.g., better pitch management as referred to previously).

Summary of proposals:

5% increase would break even. DJ seconded that we accept this proposal with subcommittee formed to see how we can raise additional income (especially for capital investment).

7% increase would increase revenue: PLH proposed a 7% increase with a subcommittee formed to see how we can raise additional income (especially for capital investment). PS seconded.

RC added that even just increasing our membership by 20 members would have a significant and positive impact on our finances. CE agreed explaining that the budget is based on what we know and what we have as at today. Anything extra is a bonus.

The proposals were put to the floor and the majority were in favour of a 7% increase with a subcommittee formed to see how we can raise additional income (especially for capital investment). The following members then offered to be part of that subcommittee:

David James
Charis Coke
Emma Porter
James Elliot



AOB 2022/23 Season:

CE opened the floor for AOB:

CE confirmed that ER will have the accounts verified and audited.

EP explained that she was currently at Uni and doing her dissertation on the hockey club and asked if she could reach out to people to gain views (qualitative not quantitative data).

CK asked if ULEZ would impact if it was expanded beyond M25. CE explained that he had looked into this and no impact on Jnr's and only Croydon and Epsom games for adults. Teams impacted would be encouraged to consolidate vehicles / use those exempt wherever possible – but we would look to approach in a similar way to how we did for Isle of Wight ferry travel i.e. club would look to support costs where required in these cases, based on optimised vehicle usage.

There being no further business CE thanked all for their attendance and contributions and closed the meeting at 22:10hrs.

Financial statements follow



AFHC Profit and Loss account as of 31 May 2023

	<u>2022/23</u>	<u>2021/22</u>
Income		
100 Club	0.00	995.20
B2H	192.62	285.00
Bank Interest received	36.18	2.53
Club Kit	172.00	1,338.01
Grants/Donations	1,238.63	370.00
Covid related Grants	0.00	0.00
End of Season Dinner Dance	-1,259.25	-1,723.00
Half Term Camp	400.00	2,395.00
Match Fees	29,832.93	30,164.68
Quiz Night	20.10	293.82
Raffle Tickets	714.32	1,055.00
Sponsorship	15,455.00	15,473.75
Membership	48,955.36	52,690.33
Summer Camp	697.12	1,000.00
Tea Tent	608.12	649.94
Total Income	£ 97,063.13	104,990.26
Expenditures		
Adult Shirts	0.00	762.95
Advertising/Promotional	3,065.41	2,410.15
Coaching	40,793.42	46,675.52
Computer Costs	535.14	362.01
EHB Coaching Courses	0.00	480.00
First Aid Kits/Courses	132.75	629.34
Goal Keeping Kits	-139.22	34.13
Hockey Sticks/Balls/Bibs	852.00	630.00
Hockey Rebound Trainers/Mini Goals	781.09	543.00
Juniors Shirts	0.00	332.40
League Fees	5,164.52	3,810.07
M1s/L1s Kit/SIS order	2,125.34	1,410.11
Pitch Hire	48,267.06	50,488.47
PPE	0.00	165.00
Rent	1,962.50	1,962.50
Safeguarding	106.80	507.20
Socks	536.40	237.00
Sponsorship Lunch	0.00	60.00
SumUp (Easter Camp & Ddance)	0.00	197.44
Trophies	425.63	478.67
Umpire Radios	0.00	277.00
Umpires	3,291.50	1,584.00
Uncategorised Expenditure	162.38	1,588.63
Total Expenditures	£ 108,062.72	£ 115,625.59
Net Income/(Expenditure)	-£ 10,999.59	-£ 10,635.33



Aldershot & Farnham Hockey Club

Balance Sheet

As of May 31, 2023

	<u>Total</u>
ASSETS	
Stock	£ 100.00
	£ 100.00
ACCOUNTS RECEIVABLE	
Sponsors Payments Due	£ 1,250.00
Club Members Accounts Due	£ 2,721.00
	£ 3,971.00
CASH AT BANK AND IN HAND	
Barclays Bank	£ 6,904.44
Barclays Savings	£ 11,835.68
Skipton Building Society	£ 51,204.36
	£ 69,944.48
Total Current Assets	£ 74,015.48
CREDITORS	
Members with club credit balance	£ 1,772.25
	£ 1,772.25
Total Assets Less Creditors	£ 72,243.23



AFHC Trial Balance as of 31 May 2023

As of May 31, 2023

	<u>Debit</u>	<u>Credit</u>
Barclays Bank	6,904.44	
Barclays Savings	11,835.68	
Skipton Building Society	51,204.36	
Opening Balance Equity		70,639.30
Retained Earnings		9,144.70
B2H		192.62
Bank Interest received		36.18
Club Kit		172.00
Donations and legacies		1,238.63
End of Season Dinner Dance	1,259.25	
Half Term Camp		400.00
Match Fees		29,832.93
Quiz Night		20.10
Raffle Tickets		714.32
Sales		15,073.75
Sponsorship		500.00
Subscription		48,955.36
Summer Camp		697.12
Tea Tent		1,229.55
Advertising/Promotional	3,065.41	
Coaching	40,793.42	
Computer Costs	535.14	
First Aid Kits	132.75	
Goal Keeping Kit		139.22
Hockey Balls	852.00	
Hockey Rebound Trainers	293.45	
League Fees	5,164.52	
M1s/L1s Kit	1,671.49	
Mens 1s SIS order	453.85	
Mini Goals	487.64	
Pitch Hire	48,267.06	
Raising funds	40.00	
Rent	1,962.50	
Safeguarding	106.80	
Socks	536.40	
Tae Tent	621.43	
Trophies	425.63	
Umpires	3,291.50	
Interest earned on Skipton BS		1,041.32
Other Expenditure	122.38	
TOTAL	£ 180,027.10	£ 180,027.10

END OF MINUTES